TAC Security
CYBERSECURITY'S FUTURE

TAC InfoSec Reports Record Q1 FY27 Results

Total Income Up 97% YoY | PAT Up 137% YoY

AI-led cybersecurity demand drives record quarterly growth

Total Income	EBITDA	PAT	Year on Year Growth
INR 200 Mn	INR 98 Mn	INR 80 Mn	96.8%
+96.8% YoY	+97.1% YoY	+137.0% YoY	Total Income YoY

Q1FY27 Earning Call | Wednesday, 15 July 2026 | 5:00 PM IST

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FY26-27

At a Glance

102M Total Income (Q1FY26)	**200M** Total Income (Q1FY27) ^ 96.8% Higher YoY	^ Beat
150M Total Income (Q4FY26)	**200M** Total Income (Q1FY27) ^ 33.3% Higher QoQ	^ Beat
49.6M EBITDA Q1FY26 Margin 48.76%	**98M** EBITDA Q1FY27 Margin 48.82%	^ Beat (Guidance Given 40%)
64M EBITDA Q4FY26 Margin 42.9%	**98M** EBITDA ^51.7% Higher from Previous Quarter	^ Beat

Total Income in INR Million

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FY26-27

At a Glance

Total Income	EBITDA	PAT	PAT Margin
INR 200 Mn	INR 98 Mn	INR 80 Mn	40.2%
+96.8% YoY	+97.1% YoY	+137.0% YoY	+687 bps

QoQ Income	QoQ EBITDA	EBITDA Margin	Highest Quarter
33.3%	51.7%	48.8%	Record
Beat	Sequential Growth	+5.9 pts QoQ	Income & Profit

Q1 FY27 Became the Highest-income And Highest-profit Quarter In the Company’s History.

AI-led Demand and Enterprise Adoption Strengthened the Core Cybersecurity Platform Business Despite Web3 and Crypto-market Volatility.

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FY26-27

Mythos Moment

Cybersecurity Meets Frontier AI

What changed in Q1 FY27

- Global markets debated whether AI was sustainable or a bubble.
- For TAC Security, AI translated into measurable cybersecurity demand.
- The Company delivered record quarterly performance.

Why it matters

- AI adoption expands enterprise attack surfaces.
- AI apps, agents, APIs and software supply chains require continuous security.
- TAC Security is evolving into an AI cybersecurity platform.

"The worlds of cybersecurity and frontier AI have collided. This is our Mythos moment."

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FY26-27

Claude Threat Surface

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TAC Security Adds **Leading AI Companies** Including **Anthropic** as ESOF AppSec Clients

AI Is Reshaping Cybersecurity — But Leading AI Companies Still Rely on TAC Security

Securing the Frontier AI Era

AI Agents

Autonomous workflows create new paths for misuse, data access and unintended actions.

LLM Apps

Prompt injection, data leakage and model-integrated application risks increase security requirements.

APIs & Supply Chain

AI development relies on integrations, plugins and third-party components that require continuous assurance.

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Client Validation

Anthropic & Frontier AI

Enterprise Validation from the Frontier AI Ecosystem

Adoption by globally recognised AI, technology and enterprise brands strengthens ESOF's enterprise credibility.

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Execution

Numbers vs Guidance

Q1 FY27 Actuals vs Management Guidance

Metric	Management Guidance	Q1 FY27 Actual	Status
QoQ Total Income Growth	**~20% QoQ**	**33.3%**	**Outperformed**
QoQ EBITDA Growth	**Sustained Scale**	**51.7%**	**Outperformed**
PAT Margin	**Maintain Strong Profitability**	**40.2%**	**Strong**
Quarterly Reporting	**Enhanced Transparency**	**Voluntary Q1 Reporting**	**Achieved**

Q1 performance demonstrates that growth was not only year-on-year; the Company also delivered meaningful quarter-on-quarter acceleration.

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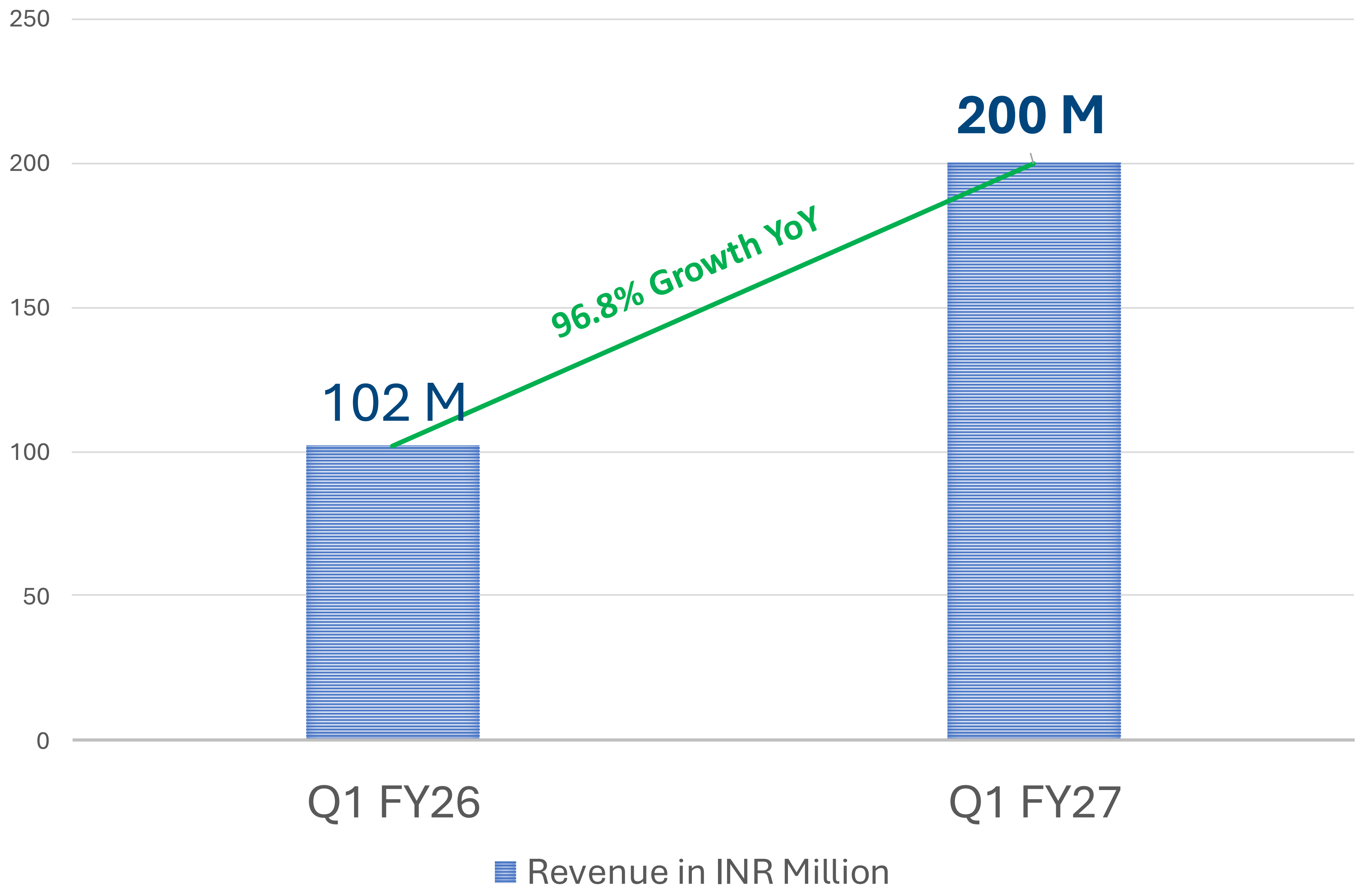
Guidance/aspiration to be aligned with formal Board-approved public disclosures before external use.

YoY Revenue (Q)

Total Income

YoY Total Income Growth



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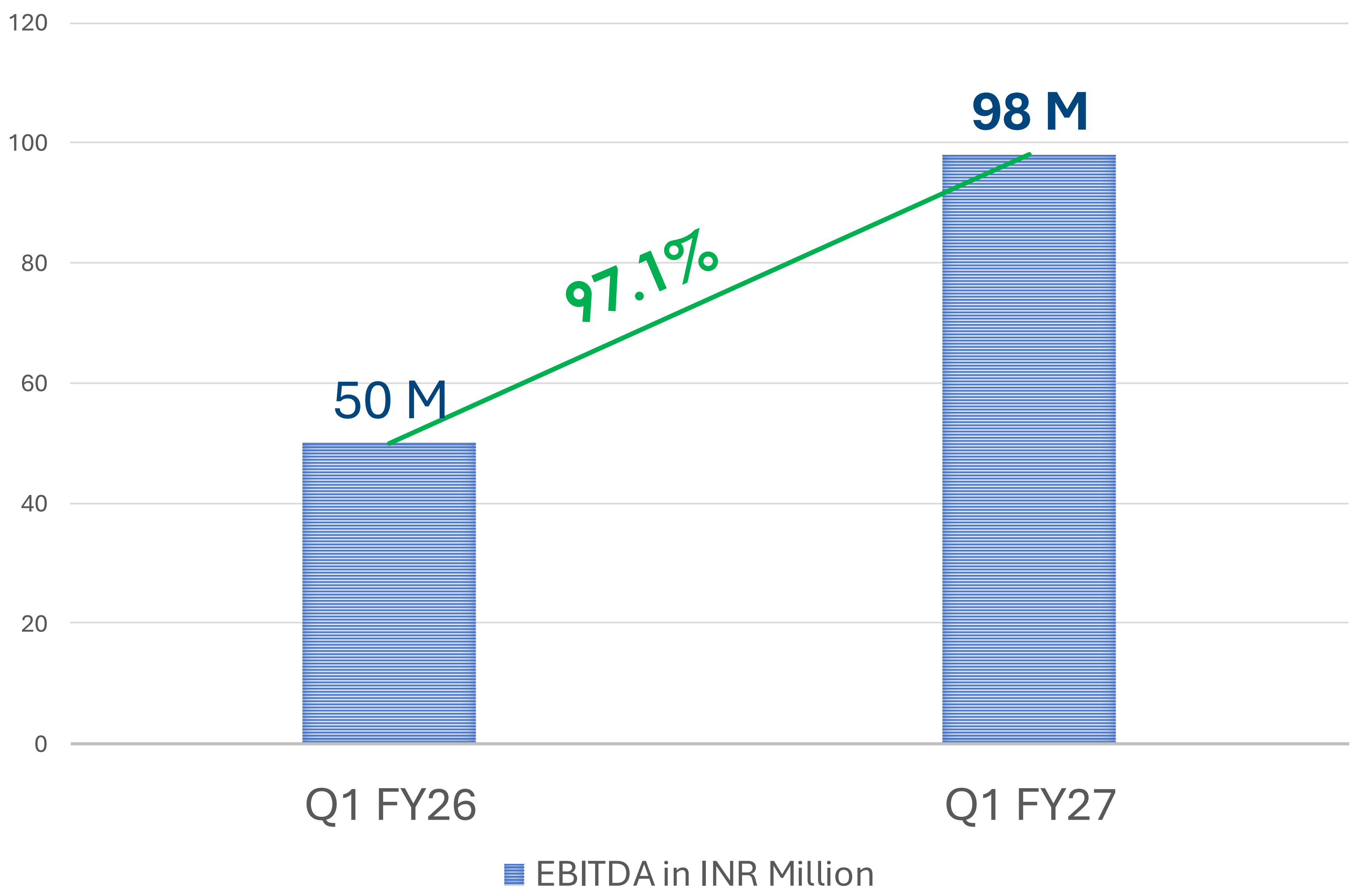
YoY EBITDA (Q)

EBITDA

YoY EBITDA Growth



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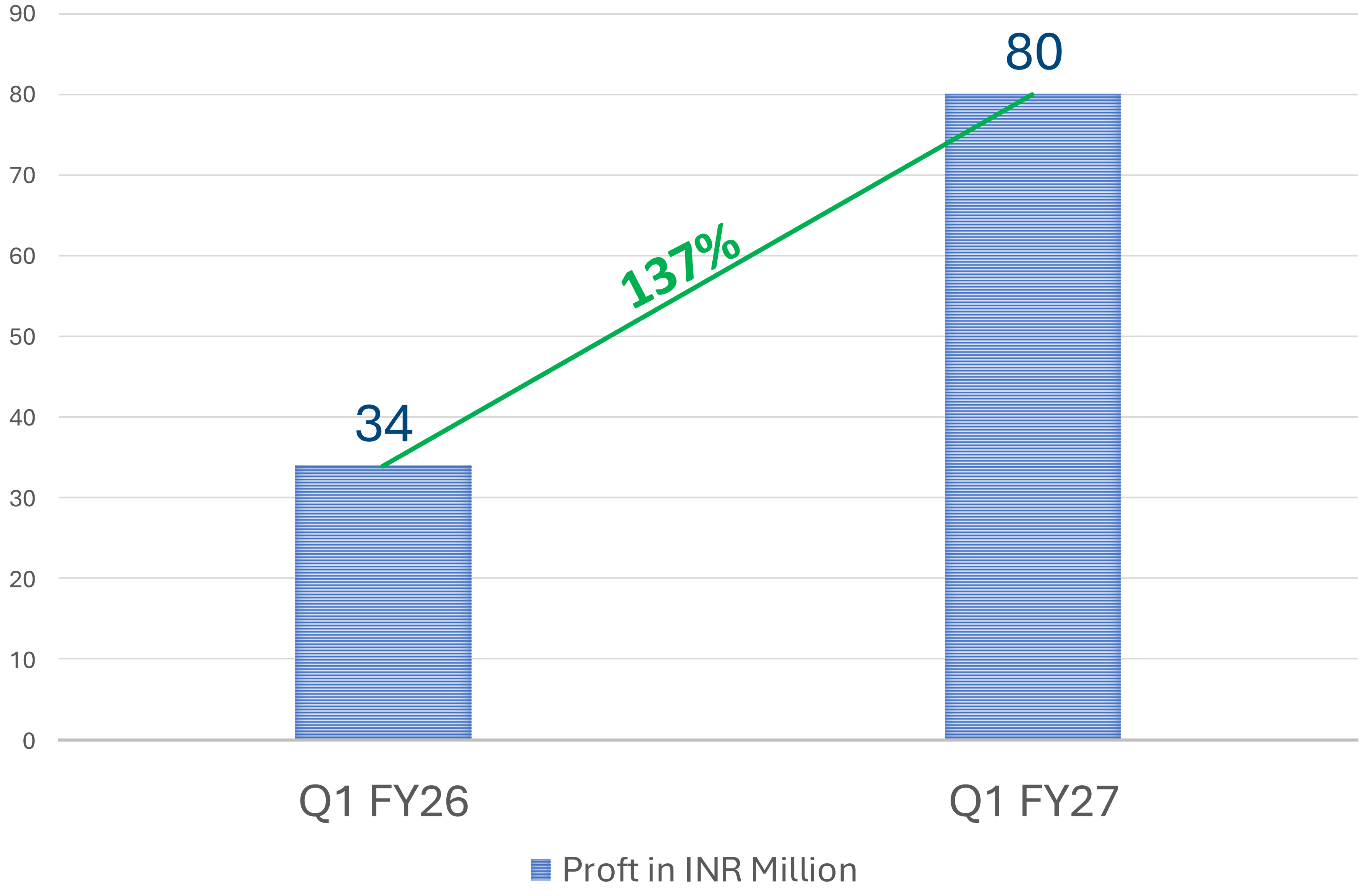
YoY PAT (Q)

PAT

YoY PAT Growth



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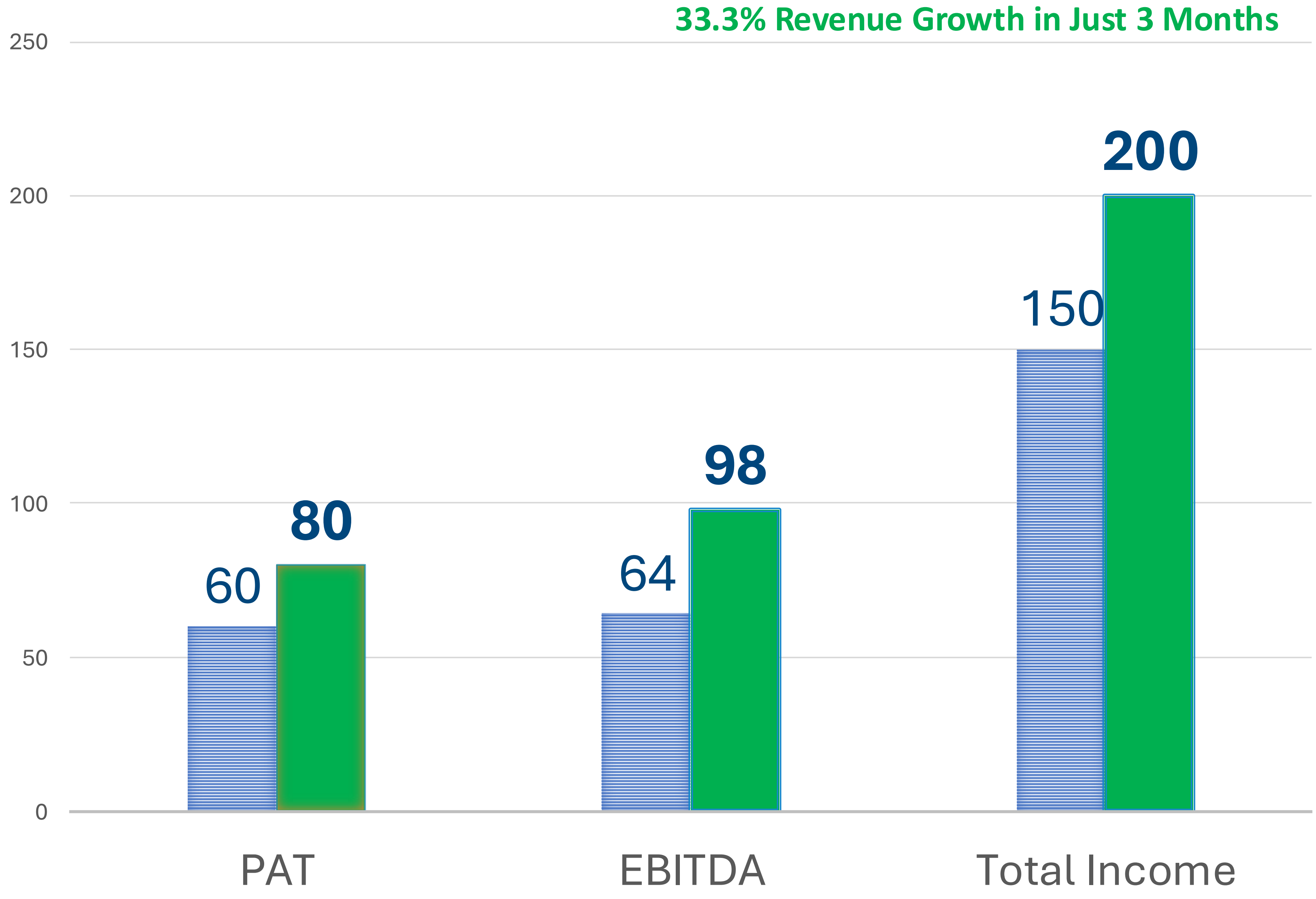
QoQ Growth

Q4 FY26

Q1 FY27

Quarter-on-Quarter Growth



Figures in INR Million

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Q1 FY27

YoY & QoQ Figures

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Financial Performance Summary (INR Million)

Particulars	Q1 FY26	Q1 FY27	YoY Growth
Total Income	**102 M**	**200 M**	**96.8%**
EBITDA	**50 M**	**98 M**	**97.1%**
PAT	**34 M**	**80 M**	**137.0%**
EBITDA Margin	**48.8%**	**48.8%**	**+0.06 pts**
PAT Margin	**33.4%**	**40.2%**	**+6.87 pts**

Particulars	Q4 FY26	Q1 FY27	QoQ Growth
Total Income	**150 M**	**200 M**	**33.3%**
EBITDA	**64 M**	**98 M**	**51.7%**
PAT	**60 M**	**80 M**	**33.5%**
EBITDA Margin	**42.9%**	**48.8%**	**+5.9 pts**
PAT Margin	**40.16%**	**40.21%**	**+0.05 pts**

Growth rates and margins are based on underlying unrounded figures. Comparative quarterly figures were compiled by Management from Company records.

Partner Ecosystem

Partners

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Partner Ecosystem: Scaling Global Distribution

Technology Partners

Cloud, API, DevSecOps and platform integrations to expand ESOF adoption.

Compliance Partners

Audit, SOC 2, CASA and compliance ecosystem supporting Socify.ai and ESOF AppSec.

Channel Partners

Regional resellers, advisors and system integrators to increase global reach.

Public Sector

U.S., India and international government-facing opportunities through institutional channels.

Enterprise Motion

Cross-sell and upsell to existing enterprise customers across ESOF modules.

FY27 Focus

Build repeatable partner-sourced pipeline and recurring revenue contribution.

DECONFLICT
Financial Crime Intelligence

MARKET ACROSS

Pionex
UNITED STATES OF AMERICA

easy mm

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Socify.ai

Socify.ai
100 Clients
in Q1

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Socify.ai:
100 Clients
in Q1 FY27

First
100
In 6 Months

Q1 Clients
100
In just 3 Months

Cross-sell
ESOF
To Existing Clients

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Revenue

ESOF Platform vs Socify vs Services

Revenue for Top 10 Clients

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Group Revenue by Business Segment

Segment	Q1 FY27 Revenue	Contribution	Commentary
ESOF Platform (Including CyberScope)	151 M	76%	Core Platform Growth Driver
Socify.ai	38 M	19%	New Recurring Product Stream
Services	8.8 M	4%	Enterprise Services And Assurance

The top 10 clients contributed a combined revenue of US$122,646 during Q1 FY27, reflecting a diversified enterprise customer base with no single client contributing more than US$17,000.

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Expansion

CyberSandia (U.S.)

CyberSandia: U.S. Public-Sector Business GTM

Purpose

Build TAC's U.S. government and public-sector cybersecurity presence.

Credentials

Leverage U.S. operating base, leadership and public-sector relationships.

Pipeline

Target state, local, education and federal-adjacent cybersecurity opportunities.

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Guidance for FY27

QoQ Plan

FY27 Growth Outlook: Sequential Expansion Focus

Quarter	Revenue	EBITDA	Revenue Growth
Q1FY27	**18 Cr / 20 Cr**	**40% / 48%**	**20% / 33%**
Q2FY27	**24Cr**	**40%**	**20%**
Q3FY27	**26.4Cr**	**40%**	**10%**
Q4FY27	**31.6Cr**	**40%**	**20%**

TAC InfoSec Sets 100 Cr Revenue Guidance for FY27 and Committed for $100M ARR by 2030

Growth Engine:

- Expand enterprise adoption across ESOF modules.
- Increase revenue per customer through cross-selling and upselling.
- Scale Socify.ai and compliance automation.
- Continue global distribution, partnerships and U.S. operations.

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Guidance Disclaimer: *The FY27 revenue guidance of INR 100 Cr is based on current management expectations and market conditions; actual results may vary due to business, execution, regulatory and macroeconomic factors.*

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2030 Bold Vision

AI Cybersecurity Platform

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Building One of the World's Largest AI Cybersecurity Platforms

TAC InfoSec is building TAC Security into one of the world's largest AI cybersecurity platforms—combining global scale, disciplined execution, strong profitability and the operating leverage of a highly scalable platform-led business model.

Global Scale

Clients and use cases across global enterprise, public-sector and technology markets.

Disciplined Execution

Focus on profitable growth, transparency and shareholder value creation.

Platform Leverage

Scalable AI-led cybersecurity ecosystem across risk, compliance and assurance.

Thank you,

Disclaimer:

1. The above information are related to the TAC InfoSec Limited (Group) - India and Subsidiaries

2. Since company is listed on NSE SME platform Regulation 33 of SEBI (Listing Obligation and Disclosure Requirements), Regulations, 2015 is not applicable for submission of financial results on quarterly basis.

3. All Figures are neither reviewed nor audited final audited /reviewed figures may vary.

If you have any question, must reach out to investor.relations@tacsecurity.com

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