



TAC Infosec Limited
(Formerly known as TAC Infosec Private Limited)

CIN: L72900PB2016PLC045575
Reg. Office: 08th Floor, Plot No. C-203,
Industrial Focal Point, Phase 8B,
Mohali, Punjab -160055,
Punjab, India Ph. +91 99888 50821
Email: company.secretary@tacsecurity.com

Date: February 20, 2025

To,
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (E), Mumbai - 400051.

Dear Sir/Ma'am,

Subject – Investor Presentation under Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Ref: TAC Infosec Limited (SYMBOL/ISIN: TAC/INEOSYO1013)

Dear Sir/Ma'am,

Pursuant to the provisions of Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby enclose the Investor Presentation of the Company for your reference.

We would like to clarify that no Unpublished Price Sensitive Information (UPS) is included in this presentation. The data provided is in the public domain and is already available.

Kindly take the same on your records.

Thanking You,

Yours faithfully,
For, **TAC Infosec Limited**

Chinmay Tikendrakumar Chokshi
Company Secretary
ACS: 57558

Place: Punjab

Encl: A/a

Mumbai
WeWork Enam Sambhav 1st Floor,
C-20, G-Block, Bandra Kurla Complex,
Mumbai - 400051, Maharashtra

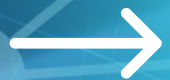
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PIONEERING THE FUTURE OF CYBERSECURITY

TAC InfoSec Limited



FORWARD-LOOKING STATEMENTS

This presentation may have certain statements that may be “forward-looking” including those relating to the general business plans and strategy of TAC Infosec Limited, its outlook and growth prospects. The actual results may differ materially from these forward-looking statements due to several risks and uncertainties, which could include future changes or developments in TAC Infosec Limited, the competitive environment, the company’s ability to implement its strategies and initiatives, responding to technological changes as well as socio-political, economic and regulatory conditions in India.

All financial data in this presentation is obtained from unaudited/audited financial statements, and the various ratios are calculated based on these data. This presentation does not constitute a prospectus, offering circular or offering memorandum or an offer, invitation or solicitation of any offer to purchase or sell any shares of TAC Infosec Limited. and should not be considered or construed in any manner whatsoever as a recommendation that any person should subscribe for or purchase any of TAC Infosec Limited’s shares. None of the projections, expectations, estimates or prospects in this presentation should be construed as a forecast implying any indicative assurance or guarantee of future performance, nor that the assumptions on which such future projects, expectations, estimates or prospects have been prepared are complete or comprehensive.

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COMPANY OVERVIEW

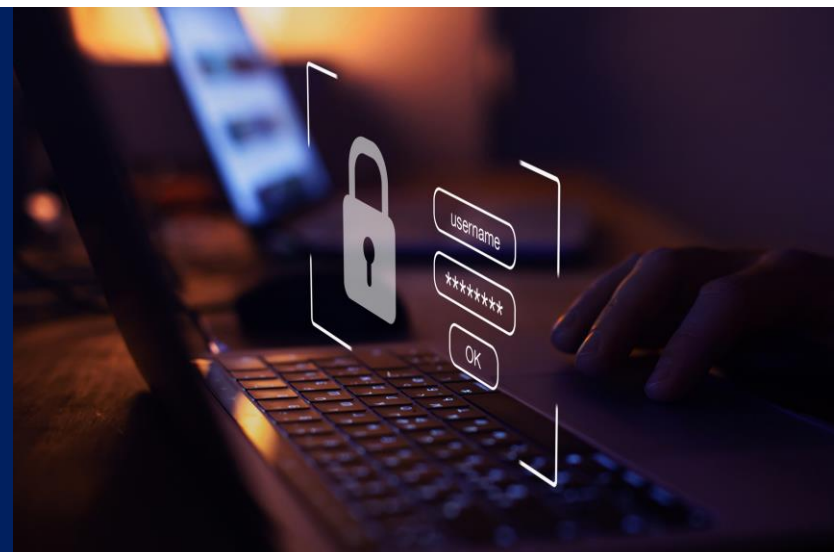


TAC Infosec Limited, originally incorporated as TAC Infosec Private Limited on August 1, 2016, operates as a leading cybersecurity solutions provider. TAC Security, a global cybersecurity company specialising in vulnerability management, is a publicly listed cybersecurity company that made headlines with its oversubscribed IPO worth \$1 billion. TAC Security's flagship product, ESOF (Enterprise Security in One Framework), excels in cyber scoring, cyber risk quantification, and leveraging advanced AI for vulnerability assessment and penetration testing. TAC Security holds prestigious certifications like CREST, and ISO 27001 and partner with tech giant Google. Serving a diverse global clientele, TAC Security is committed to innovation and excellence in cyber security for Fortune 500 companies, start-ups, and Governments Globally.



Vision

To revolutionize cybersecurity by providing organizations with an AI-driven unified platform that proactively identifies and mitigates cyber risks, ensuring a secure digital future.



Mission

To be the global leader in vulnerability management, protecting 10,000 clients with advanced cybersecurity solutions that strengthen resilience and minimize threats.





SUBSIDIARY COMPANY -



CyberScope's **advanced auditing techniques and innovative security tools** (such as Cyberscan, Similarityscan, and Safescan) align perfectly with Company's strategic goals to become a global leader in cybersecurity, particularly in the **Web3 and blockchain space**. By incorporating CyberScope's tools and services, Company will expand its service offerings and gain access to a high-profile client base, including **major exchanges and decentralized finance (DeFi)** platforms. This acquisition will also accelerate our entry into the rapidly growing Web3 security market, enhancing Company's competitive edge and reinforcing Company's position as a market leader.

Key Drivers for Acquisition

The acquisition of CyberScope provides TAC Security with several key benefits through its subsidiary.

Enhanced Service Offerings

CyberScope's expertise in smart contract audits and Web3 security assessments strengthens TAC Security's existing platform, expanding its offerings to blockchain applications.

Advanced Tools Integration

CyberScope's proprietary products like Cyberscan, Similarityscan, Safescan, and Signaturescan will enhance TAC's Web3 security solutions, improving overall service capabilities.

Increased Client Base & Revenue

The acquisition adds over 3,000 new clients, boosting TAC's total client base to over 6,000 and contributing an additional \$1.2 million in revenue.

Geographic Expansion

CyberScope's strong European presence helps TAC expand its reach in the region and meet the growing demand for Web3 security services.

Cross-Selling Opportunities

TAC can offer its broader cybersecurity solutions to CyberScope's clients while promoting CyberScope's Web3 security services to TAC's enterprise clients, expanding both revenue streams and market penetration.



VULMAN LTD: STRENGTHENING CYBERSECURITY IN THE UK



ORIGIN OF VULMAN

The term “VULMAN” was coined by Mr. Trishneet Arora in 2019, symbolizing “Vulnerability Manager.” Inspired by superheroes like Superman and Batman, VULMAN represents a powerful force in cybersecurity, dedicated to protecting businesses from digital threats.

UK EXPANSION STRATEGY

“The UK’s dynamic digital ecosystem offers a prime opportunity to enhance cyber resilience. With VULMAN Ltd, we aim to be Europe’s preferred cybersecurity partner, ensuring a secure digital future for businesses and communities.”

The UK subsidiary will promote TAC Security’s ESOF (Enterprise Security in One Framework), offering cyber scoring, risk quantification, and advanced vulnerability management.

TARGET FOCUS

VULMAN Ltd will cater to large enterprises, showcasing ESOF’s ability to streamline compliance and enhance security at scale.

Key Drivers for Establishing VULMAN Ltd in the UK

- **High Market Potential:** The UK cybersecurity market is projected to reach \$12.09 billion by 2025 and grow at a CAGR of 8.57% (2025–2029), reaching \$16.8 billion by 2029. TAC Security aims to capture a significant share of this market by delivering tailored solutions to regional cybersecurity challenges.
- **Proximity to Customers:** Establishing a local presence enables TAC Security to collaborate closely with UK and European clients, providing faster response times and customized cybersecurity solutions.
- **Regulatory Compliance:** The UK’s stringent data protection and cybersecurity regulations drive the demand for advanced vulnerability management solutions, positioning VULMAN Ltd as a strategic player in this domain.



AT A GLANCE



<p>2016 Year of Incorporation</p>	<p>4 Products patents filled in the U.S</p>	<p>2350+ Clients</p>
<p>₹1781.85 cr Highest market cap achieved</p>	<p>₹ 1697/261 52-week High/Low</p>	<p>5 Products from SaaS comprising AI-Risk based Vulnerability Management</p>
<p>₹ 131.58 M Revenue from Operations (H1FY25)</p>	<p>₹ 65.28 M PAT (H1FY25)</p>	<p>90 Countries</p>



In building a High-Trust, High-Performance Culture -we are delighted to inform that TAC Security has been Great Place To Work® Certified™, second year in the row.



MILESTONE



Founded by a school dropout cyber geek.

2013

Started Cybersecurity Services and acquired its First Enterprise Customer.

2015

- Backed by **Lawrence Ang**, former Regional Director of Imperva, Singapore.
- Backed by **William May**, former Vice President of IBM, USA.
- Listed in **GQ Magazine's 50 Most Influential Young Indians**.

2017

- Revenue grew by **270% YoY**.
- Listed in **Fortune Magazine's 40 Under 40**.
- Awarded **Company of the Year** by **Golden Bridge Awards (USA)**.

2019

2014

Executed its **First Assignment** for a **Fortune 500 Company**.

2016

- Backed by **Ex-Vice President of Cognizant**.
- Raised **Pre-Series "A"** funding from prominent investor **Vijay Kedia**.
- Won **Start-up** of the Year at **Startup Summit** by **ASSOCHAM**.

2018

- Awarded "**Deep Tech Startup of the Year**" by **Entrepreneur Magazine**.
 - Recognized in **Forbes Asia 30 Under 30**.
- Won **Cyber Security Startup of the Year** by **InfoSec Bridge (USA)**.
- Featured in **Entrepreneur Magazine's 35 Under 35**.
 - Launched **ESOF (Enterprise Security in One Framework)** Product.
- Incorporated in the **US** with a **US State Government** as a customer for **ESOF**.
 - Honored as **Leaders of Tomorrow** by **St.Gallen Symposium, Switzerland**.



MILESTONE

- Celebrated with a **NASDAQ Billboard** at **New York's Times Square** for its growth story.
- Secured a **\$1 Million Contract** for ESOF from a **Fortune 500 Company**.
- Focused on the **product business** and launched a **partner program** to scale to new markets.
 - Established partnerships with **Tech Mahindra, Deloitte, Ingram Micro, and IBM** to scale into the UK, Europe, and SAARC markets.
 - Named **Gartner's Customer First Company** in the **Vulnerability Management** Category.
 - Partnered with **Google** for risk assessment of global partners.
- Recognized again in **Forbes' Top 100 Great People Managers** by GMI.

2021

- **Certified "Great Place to Work"** company.
- Added **Cyber Risk Quantification Tool** to the ESOF platform to translate cyber risk into dollars for better decision-making.
- Welcomed General Raphael Warren (US Army Veteran) and Dr. Siva Sivasubramanian (Australia CISO) to the advisory board.
 - Became an **Approved Scanning Vendor by PCI DSS**.
 - Launched **ESOF PCI ASV**.
- **Lt. Gen. Rajesh Pant**, former National Cyber Security Coordinator, joined the board.

2023



2020

- Featured in **Business World Magazine's Techstars of 2020** for ESOF.
- Chosen by multiple **Top 100 Global Fortune 500 Companies** to use ESOF.
- Recognized as **Entrepreneur of the Year** in the **Security Services Category** by **Entrepreneur Magazine**.
- Named in **Forbes Top 100 Great People Managers** by GMI.

2022

- Opened its first **international office in San Francisco, California**.
- Formed an **alliance with Protean InfoSec and NSDL E-Gov**.
- Launched **ESOF VACA (Formerly ESOF VMDR)** with **Risk-based Vulnerability Management**.
- Featured as the **only Indian Company** on the show **Making it in India by Germany TV (Deutsche Welle)**.
- Signed on as the **Cybersecurity Partner** for **Bombay Stock Exchange** for **Vulnerability Management**.
- CEO invited by the **Vice President of the USA** to discuss cybersecurity.

2024

- Celebrated global expansion & 1000-client milestone.
- Reported 93.81% revenue growth in Q1 FY25.
- Filed DRHP to become India's first cybersecurity company to go public.
- Expanded operations to UAE & USA with new acquisitions.
- Announced acquisition of CyberSandia.
- Achieved milestone of 1000 global clients, including Autodesk, Salesforce, and ZoomInfo.
- Listed in IT Harvest's Cyber 150.



NEXT-GEN VULNERABILITY MANAGEMENT: A Unified Approach to Security



We are a SaaS and AI-based cybersecurity company offering Risk-Based Vulnerability Management (RBVM), helping organizations prioritize vulnerabilities by severity, making cybersecurity cost-effective and efficient, while providing a customized approach to secure IT infrastructure.

Widest VM coverage in a single platform

Next generation Vulnerability Management with legacy Vulnerability Assessment plus multiple security tools (Mobile, Phishing, SIEM, People, GRC, Threat Intelligence)



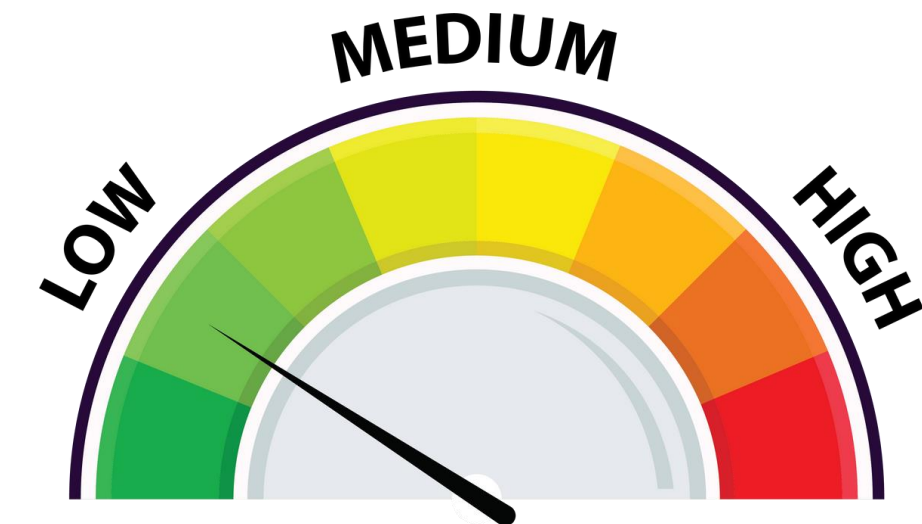
SAAS software with Service at its core

Tailormade products emanating from customer centric focus



Common language for risk posture

One consolidated enterprise risk meter for multiple asset types in a single, customisable dashboard.





PIONEERING GROWTH

SUCCESSFUL LISTING ON NSE EMERGE

TAC Security (NSE Emerge: INE0SOY01013) made a stellar debut on NSE Emerge, attracting subscription bids exceeding \$1 billion. This milestone marks TAC Security as the first pure-play cybersecurity company to be listed in India.



STRATEGIC PARTNERSHIP WITH GOOGLE

In October 2024, TAC Security partnered with Google as an official Assessor for the Mobile Application Security Assessment (MASA) programme, reinforcing its leadership in cybersecurity.

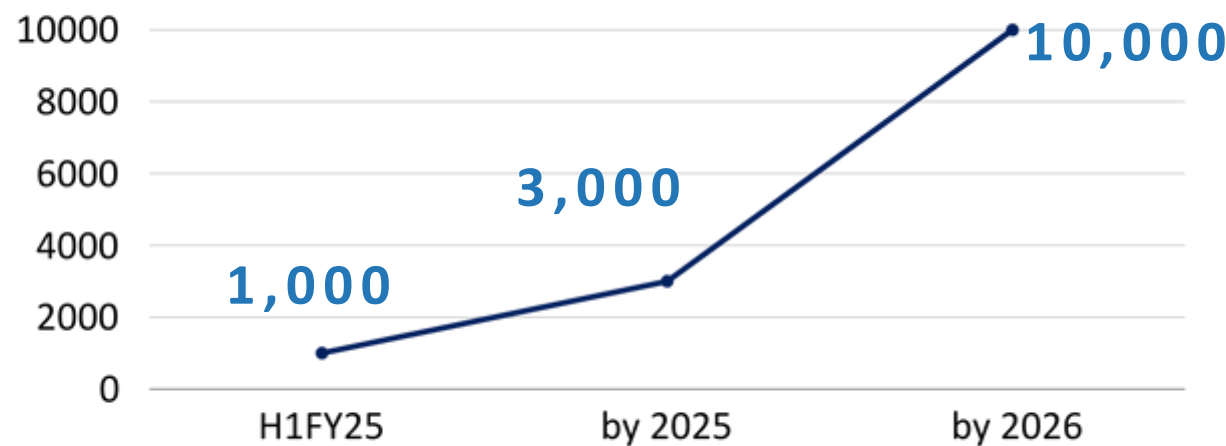
RAPID GLOBAL EXPANSION

Building on its momentum, TAC Security onboarded over 1,000 new clients in H1FY25, expanding its presence across 60+ countries. The company has set an ambitious target to become the world's largest Vulnerability Management Company, aiming to surpass 3,000 clients by 2025 and 10,000 by 2026.



ADDED TALENT AND SURPASSED MILESTONES

TAC Security made significant leadership advancements in H1FY25, promoting Saransh Rawat to Chief Technology Officer (CTO), after his growth within the company. Additionally, Hector Hugo Balderas Jr., former Attorney General of New Mexico, joined as Additional Director for TAC's U.S. subsidiary, driving new opportunities post the CyberSandia acquisition. TAC was also recognized for the second consecutive year on the Great Place to Work® List, highlighting its commitment to fostering a strong, talent-driven culture in the cybersecurity industry.



TECHNOLOGY & INNOVATION

TAC Security will integrate IoT security assessments into its Enterprise Security in One Framework (ESOF) Vulnerability Management Platform, offering enterprises a seamless way to manage IT, OT, and IoT risks. The company plans to roll out these services by February 2025, aligning with the global IoT market's projected growth to \$59 billion by 2030.





KEY OPERATIONAL HIGHLIGHTS TILL Q3FY25



ADDED TALENT AND SURPASSED MILESTONES

TAC security's Board of Advisors:

Dr Pant, former national cyber security coordinator, PMO, joins TAC security's Board of Advisors.



New CTO:

TAC veteran Saransh Rawat was elevated to the position of Chief Technology Officer (CTO) after previously serving as Head of AppSec and InfoSec. He joined the company in 2021, as an Information Security Analyst and later moved to the role of Manager for Application Security.

New Additional Director for US Subsidiary:

Hector Hugo Balderas Jr, Former Attorney General of New Mexico an American lawyer and former prosecutor, joined as Additional Director in TAC Security Inc.. His appointment will play a crucial role in the harnessing new opportunities for TAC in the US post the recent acquisition of Cyber Sandia in New Mexico.



New CFO:

Mr. Malkit Singh Bharaj, a Member of the Institute of Chartered Accountants of India, is an accomplished Finance Director with over 15 years of extensive experience was appointed as chief financial officer.



Great Place to Work®:

TAC also featured for the second consecutive year at Great Place to Work® List , reflecting its internal culture and resolve to build a talent powerhouse for the global cybersecurity industry.





KEY OPERATIONAL HIGHLIGHTS TILL Q3FY25



EYING GLOBAL PRESENCE WITH STRATEGIC ACQUISITIONS

During H1FY25, the company set sights to strengthen its presence in global markets through inorganic expansion in US and Dubai. The company's vision is to become a trusted cybersecurity partner for government agencies across the world starting with the United States.

CyberSandia US

The strategic acquisition is aimed to bolster TAC's presence in the U.S. public sector and aligns with the company's vision of expanding its cybersecurity services across the nation

CyberSandia is a prominent American cybersecurity firm with a key State Wide Agreement with the State of New Mexico

- In March 2023, the state announced an increase in its cybersecurity budget, allocating \$45 million to protect state assets and infrastructure against evolving cyber threats.
- TAC would be able to access the government business through CyberSandia's contract that only opens for bids once every four years.

TAC CSC, Dubai

- TAC also acquired its wholly owned subsidiary - TAC Cyber Security Consultancy L.L.C in the UAE.
- This will facilitate efficiently catering to the growing demand for advanced cybersecurity services in the Gulf Cooperation Council (GCC) region and the broader Middle East.
- The UAE, a major financial and technological hub, provides an ideal base for TAC to deliver cutting-edge cybersecurity expertise and solutions to local enterprises and government entities.



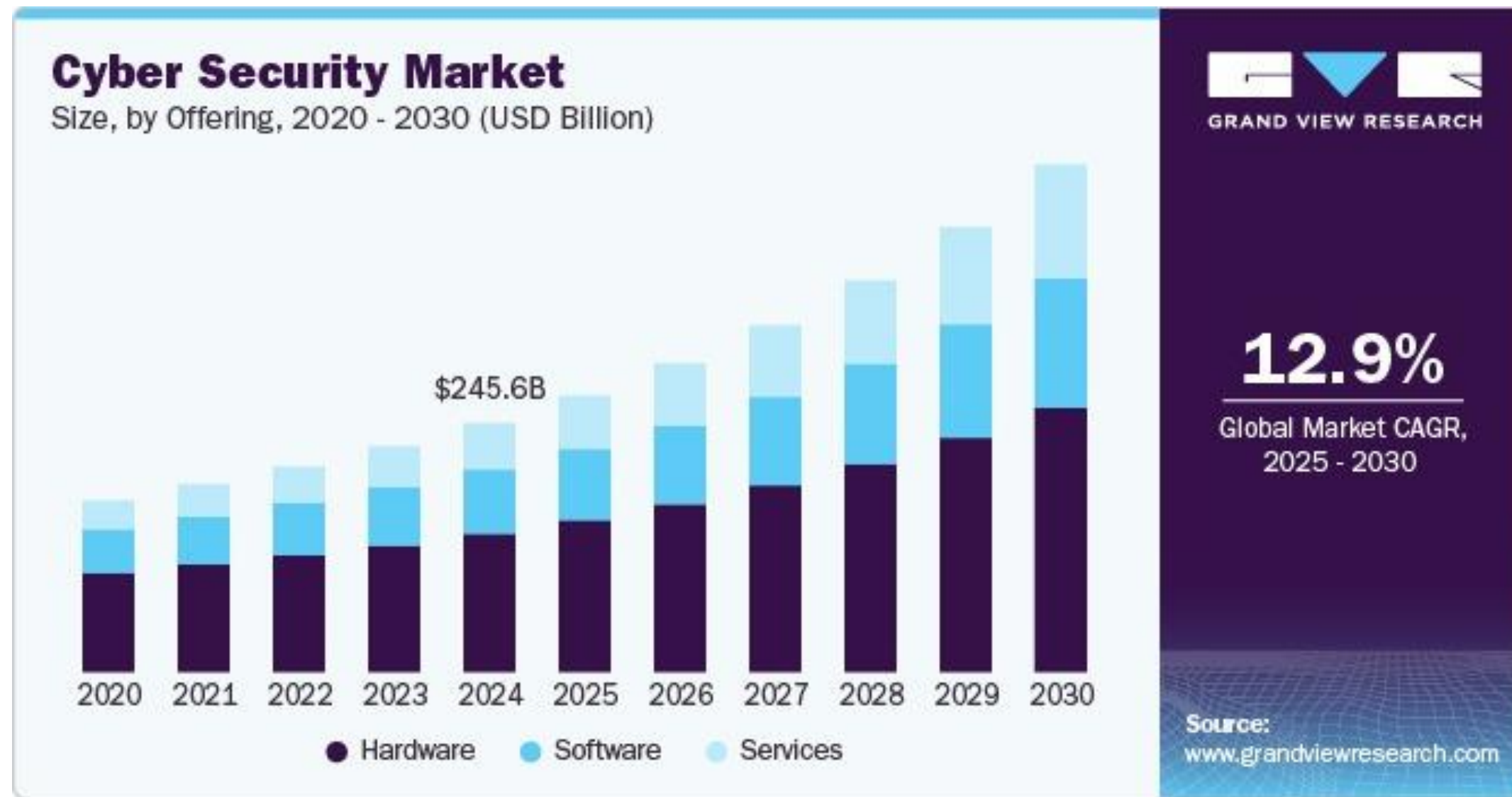


INDUSTRY OVERVIEW



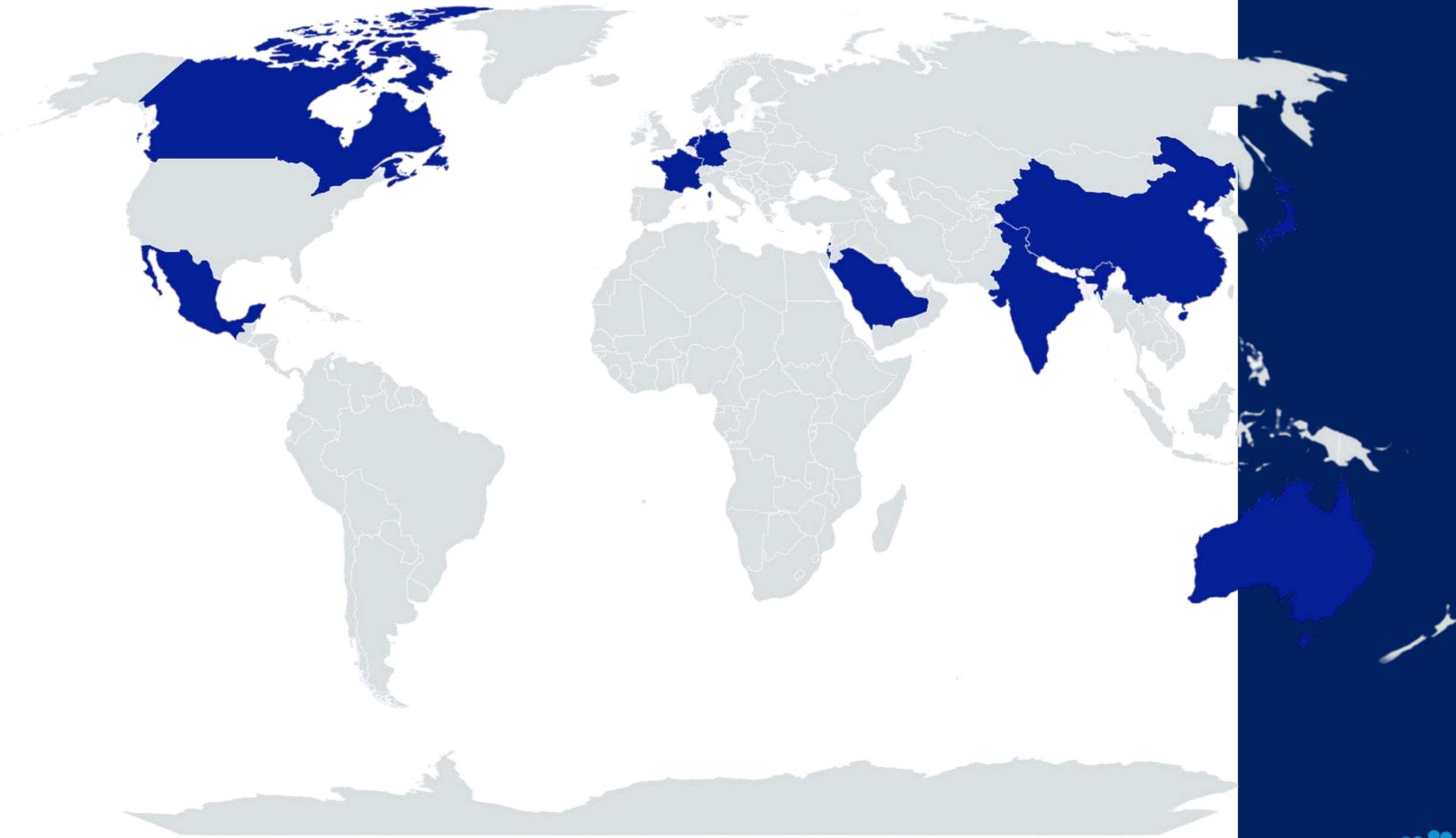
The cybersecurity market in India is expected to reach \$5.56 billion by 2025, driven by rising cyber threats and the digital transformation across industries. AI, ML, and securing cloud/IoT infrastructures are key trends, with 5G security challenges also contributing to growth. As organizations focus on cybersecurity, demand for comprehensive solutions continues to rise.

Globally, the cybersecurity market is projected to hit \$345 billion by 2026, with emerging threats like ransomware-as-a-service (RaaS). India is becoming a global hub, generating 80% of its cybersecurity revenue from international markets, highlighting its critical role in addressing worldwide security challenges.





GEOGRAPHICAL FOOTPRINTS



TAC Security now operates across 85 countries, including key markets such as

Australia
Canada
China
France
Germany
India
Israel
Japan
Latvia
Mexico
The Netherlands
Saudi Arabia
Singapore
South Korea
Vietnam
The United Kingdom
and The United States.



PRODUCTS & SERVICES



SAAS PRODUCT

ESOF (Enterprise Security in One Framework)

SERVICES (Penetration Testing)



ESOF AppSec

- Unified Vulnerability Management Solution
- Detects & Protects Web and App Assets



ESOF VMP

- Vulnerability management platform
- Provides risk-based solutions - proactively and through predictive analysis



ESOF PCI ASV

- Comprehensive & integrated solution for compliance with PCI (Payment Card Industry) requirements



ESOF VACA

- Easy to deploy, real time, full-circle single platform for Vulnerability & Configuration Assessments



ESOF CRQ

- Cyber Risk Quantification provides financial predictive risk assessment using AI and ML

- A CREST (Council for Registered Ethical Security Testers) certified company offering assurance to clients regarding the security of their data
- The company's services align with regulatory requirements such as GDPR and ISO 2700



CLIENTS



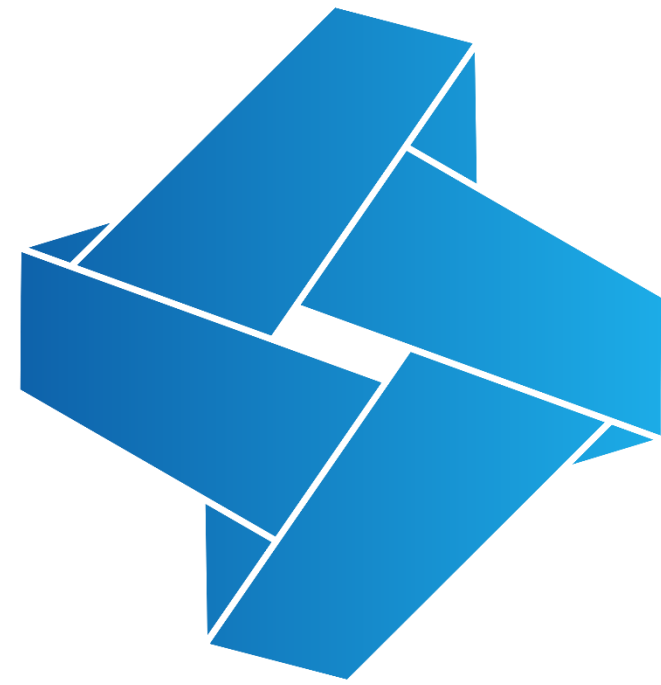


PROFIT & LOSS



(₹ in Millions)

	H1FY25 (U)	H1FY24 (A)	YoY (%)	H2FY24 (A)	HoH (%)	FY24 (A)	H1FY25 vs. FY24 (%)
Income from Operations	123.11	50.21	145.2	65.97	86.6	116.18	106.0
Total Income	131.58	50.18	162.2	68.28	92.7	118.46	111.1
EBITDA	60.63	21.01	188.6	44.31	36.8	65.32	92.8
EBITDA Margin (%)	49.2	41.8	-	67.2	-	56.2	-
Depreciation	1.33	1.30	2.3	1.19	11.8	2.50	53.2
Finance Cost	0.45	0.17	164.7	1.44	(68.8)	1.61	28.0
PAT	65.28	19.29	238.4	44.01	48.3	63.30	103.1
PAT Margin (%)	49.6	38.4	-	64.5	-	53.4	-
Earnings Per Share (₹)	6.23	2.52	147.2	5.75	8.3	8.28	75.2



TAC

Security

CYBERSECURITY'S FUTURE

Thank you,

Disclaimer: The following information are related to the TAC Security Group Company, India and U.S.

If you have any question, must reach out to info@tacsecurity.com

(NSE:TAC)



TAC
Security

CYBERSECURITY'S FUTURE



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